

October 04, 2019

To,
The Manager
Listing Department,
The National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051

Dear Sir/Madam,

Trading Symbol: ZOTA

Sub: Press Release - Product registration license for export from Cambodian Health Ministry

With reference to the captioned subject we, Zota Health Care Limited (the "Company") forwarding herewith enclosed a copy of press release.

This is for your information and record.

Thanking you,

Yours faithfully,

For Zota Health Care Limited



Ashvin Variya
(Company Secretary & Compliance Officer)

Place: Surat



Encl: Press Release

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Press Release

Product registration license for export from Cambodian Health Ministry

SURAT, October 04, 2019: Zota Health Care Ltd (NSE: Zota): Zota Health Care Ltd (ZHCL) a Gujarat based pharmaceutical company has received product registration license to export 1 Pharma product from the Ministry of Health- Cambodia. ZHCL has been exporting a number of medicines to Cambodia mainly covering therapeutic categories like Cardiac, Anti-diabetic, Antibiotic, Pain Killers, Antacid, etc. Till date ZHCL has got registration licenses for 42 products from Ministry of Health, Cambodia and license for 1 more product is awaited.

During FY19 ZHCL garners 21% of revenues from the export markets at Rs 1,808 lakhs which was a 52% growth YoY, with healthy EBITDA margins. The management is optimistic on the growth from the export revenues and expects to clock revenues in the range of Rs 6,000 – 10,000 lakhs at maximum utilization levels. At present the company is operating at 22% utilization levels

Commenting operational development, WTD, Himanshu Zota said: *“We have begun to see the marketing efforts and product quality yield recognition and acceptance in the export market which has led to the company’s growth. Our export business continues to remain a key division garnering healthy margins. With a good set of licenses approval, a strong product line and marketing initiatives undertaken, we are poised and positioned well for the future.”*

About Zota Health Care Limited

Zota Health Care Ltd a pharmaceutical company was incorporated in the year 2000 and is engaged in manufacturing, marketing and exporting of branded and generic drugs, OTC products, Ayurveda and Nutraceuticals Products. In October- 2017 ZHCL forayed into starting its Retail Pharmacy Chain – “davaindia generic pharmacy” which sells 100% Pvt Label generic medicines at discounted rate of upto 90% in comparison to the branded medicines. Management anticipates a faster rollout of 3000 stores by FY22E. As on date, the company has rolled out 176 stores and served more than 10 lakh customers with savings amounting to ~ Rs 3,850 Lakh. On a corporate front, the ZHCL migrated to NSE mainboard from NSE Emerge on 19th August, 2019.

For further information or queries please contact –

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